

## *The 2018 Calvary Fund Report: A Snapshot of our Fund-Raising Year*

In 2018, the Calvary Fund raised more than \$10 million in gifts and new pledges, to support and advance the mission of Calvary Hospital.

Carlos M. Hernandez, Chairman of the Calvary Fund, oversaw a successful 2018 Awards Gala, which raised nearly \$1 million. Mr. Hernandez and Louise M. Parent of the Calvary Fund Board of Directors presented **Juan Ramón Alaix**, Chief Executive Officer of **Zoetis, Inc.**, with the Calvary Medal at the Gala. Calvary's facility dog, Banjo, attended the Gala with Calvary social worker Shannon McCourt, with whom he lives. Mr. Alaix presented Banjo with a generous gift certificate to cover his veterinary care.

Several Calvary Fund Directors, who wish to remain anonymous, made a challenge grant to match all gifts received during the month of December. We raised \$241,020, bringing the value of the challenge to \$356,020. This was the third year of the Directors' Challenge, and we are deeply grateful for their support.

Thanks to the magnificent support of the **Jerome L. Greene Foundation** and its President, **Christina McInerney**, Calvary is now able to provide a total of 18 private rooms at The Dawn Greene Hospice. The expansion, from the original 10-bed footprint, will allow Calvary to accommodate requests for our care in Manhattan. This beautiful facility is named for Mrs. McInerney's mother, who was a staunch supporter of Calvary's Manhattan care.

In addition to The Dawn Greene Hospice, Calvary provides short-term inpatient hospice care at Ozanam Hall in Bayside, Queens. This facility was expanded from six to 13 beds, to meet the demand for our care in Queens.

Direct mail, which is a critically important part of our fund-raising efforts, raised \$1.5 million in 2018. Thank you to all of our friends who read our letters and emails and responded so generously to our appeals.

The Storrs Society, named for Calvary's founder, Annie Blount Storrs, recognizes all who gave a cumulative total of \$1,000 or more in 2018. Many Storrs Society gifts are made in memory or in honor of a

loved one. There are now 639 Storrs Society members. We are grateful to all who were able to make a leadership gift to advance our care.

Foundation giving totaled \$1,085,835. We appreciate all of the foundations that awarded generous grants to support Calvary's programs of care. Many foundations have supported Calvary's mission steadfastly for years, including the following:

- **The Pat Cairo Family Foundation**, which gave \$150,000 in 2018 to support our nursing department, including education.
- **The RTS Family Foundation**, which gave \$190,000 in 2018 to support our nursing department, including education and wound care.
- **The Ambrose Monell Foundation**, which gave \$50,000 in 2018 for the Hospital's overall mission.
- **The Y.C. Ho/Helen and Michael Chiang Foundation**, which gave \$50,000 in 2018 for the Palliative Care Institute and Bereavement Support Services.
- **The Hagedorn Fund**, which gave \$50,000 in 2018 for the Hospital's overall mission and Bereavement Support Services for Children and Adolescents.

Our Professional Advisors Council (PAC) was established in 2001 to assist the Board of Directors and staff in securing the financial support needed to sustain **CalvaryCare<sup>SM</sup>**. PAC members are volunteers from the legal, investment, accounting, insurance, and banking sectors. Michael J. A. Smith, a Fund Director, chairs the PAC.

The bequests we receive every year enable us to maintain the high standards that define **CalvaryCare<sup>SM</sup>**. In 2018, we received a total of \$4,917,400 from estate gifts. It is a credit to the hard work of our PAC members (see list, page 22), who help us identify individuals for whom Calvary is the right place to leave a legacy.