



2019 ANNUAL REPORT

compassion

NON-ABANDONMENT





2019
ANNUAL REPORT

dignity

LOVE

THE MISSION OF Calvary Hospital is to care for the medical, emotional and spiritual needs of our adult patients with advanced cancer and other life-limiting illnesses.

It is the only fully accredited acute care hospital in the U.S. devoted exclusively to the palliative care of adult patients.

CONTENTS

- 3 Message from the Chairman of the Board and President
- 6 Message from the Calvary Fund Chairman
- 7 Calvary Fund Report
- 10 Financial Highlights
- 12 Calvary Donors
- 26 Calvary Holding Company, Inc. Description of Organization and PAC Members
- 28 Calvary Hospital, Inc. Staff & Affiliations
- 31 Emerging Leaders

MESSAGE FROM THE CHAIRMAN OF THE BOARD AND PRESIDENT

Our 2019 Annual Report reflects events that occurred during the year – and there are many exciting items to share. However this report is being written in 2020 when so much has happened in our world. It would seem odd not to at least mention COVID-19 and the remarkable work that the men and women of Calvary have done these past few months.

We are always proud of the care we provide and the thousands of patients and families we help each year. 2020 presented many unique challenges to us. We remain committed to our mission. These have been extraordinary months reflecting on the work of our incredible staff. Their ability to deliver the same outstanding care as they always have under the unusual circumstances caused by the pandemic is a true testament to their unbelievable dedication to patients and their integrity as health care professionals.

In our 2020 Annual Report next spring we will have much more detail on specific acts of heroism and selflessness. For now, allow us to share highlights of 2019:

We raised a record \$10.9 million from loyal donors and supporters like you. A person's ability to afford *CalvaryCare*® has never been – and should never be – an obstacle to obtaining our unique care.

Your support today ensures that our special *CalvaryCare*® is available whenever and wherever our patients need it, especially in underserved communities.

Christopher P. Comfort, MD, who was our medical director for 20 years, was promoted to Chief Operating Officer. Robert M. Siegel, MD, FACC joined us as Medical Director. We are confident that these two appointments will position us well for the future.

Calvary@Home continues to present a tremendous opportunity for us. As medical advances enhance our ability to manage pain and symptoms more effectively, Calvary has expanded its footprint in the community. We also collaborate with carefully chosen community partners who share our commitment to high quality care.

We overhauled our state-of-the-art pharmacy, installed the Meditech data management system, and replaced our energy system with cogeneration furnaces. These three investments will allow Calvary to care for patients more safely and accurately, and save us more than \$250,000 a year in energy costs.

continued on page 4

MESSAGE FROM THE CHAIRMAN OF THE BOARD AND PRESIDENT

We strengthened our track record of caring for patients from a rich tapestry of cultural, religious and ethnic backgrounds. We began collaborating with CACCC (Chinese American Coalition for Compassionate Care) to help educate the Chinese community on end-of-life care. This ethnic group represents some distinct cultural challenges when dealing with this important topic.

Family members and patients often tell us that they wish they had known about Calvary earlier in their lives. Your support helps ensure that we continue educating people about our expertise and when it might be a good time to bring Calvary into their lives. *CalvaryCare** is not possible without you.

The generous support of our Hospital and Fund Boards makes all of this important work possible. We welcomed Daniel Donovan, Bonnie Brennan and Daniel McSwiggan as new members of the Fund board and Daniel Gurell, MD to the Hospital Board. Our board members each bring their passion and talents to our unique mission of caring for adult patients at the end-of-life.

We feel secure in knowing that we can count on our staff, the Hospital and Fund Boards, and our many volunteers and supporters, as we navigate the rest of this truly unusual year. We assure you that COVID-19 or not, we will continue providing the best end-of-life care in the world – with a team that will continually rise to meet any new challenges.

Thank you once again for your tremendous support of our sacred mission. In gratitude for the support you have already given to Calvary, and the support you will give in the future.

Thomas J. Fahey, Jr., MD

Chairman, Calvary Hospital Board of Directors

Frank A. Calamari

President and Chief Executive Officer



Thomas J. Fahey, Jr., MD (left) and Frank A. Calamari (right)



"During her final days, it was

Calvary's expert staff that gave her that

special end-of-life care with the grace and dignity

our mom, the consummate caregiver, deserved.

Thank you, Calvary, for taking care of our mom,

who took care of all of us."











MESSAGE FROM THE CALVARY FUND CHAIRMAN



Dear Friends,

I am grateful for this opportunity to offer a heartfelt thank-you to all of our Calvary friends who have continued to give generously in 2019. Your support of Calvary has enabled us to provide compassionate, comprehensive care

to thousands of terminal patients near the end of life.

Our mission, to lift up the burden of fear and anxiety for patients and families, is what we do best. We will continue to do just that every day with the comfort of faith and prayer that guides all Calvary staff including the nurses, doctors, chaplains and social workers, particularly during these uncertain times.

Over the last decade, with the values that exemplify Calvary Hospital, we have been able to help more individuals and members of their families via our programs in the Bronx, Brooklyn and Manhattan. Additionally, the Calvary@Home program has continued to expand. We provide in-hospital intensive end-of-life care, a far-reaching set of services for people admitted to our other locations, people at home, children at bereavement camp and families touched by our bereavement services.

With an exemplary history of more than a century caring for people who are near the end of life, Calvary is now faced with how best to meet the challenges and welcome the opportunities of the future. Our campaign, the *CalvaryCare®* Initiative, will help expand patient services, including Calvary@Home community care; launch telehealth programs; increase Calvary's research and education capabilities; and provide sustainability through programmatic endowments and capital project support.

You will continue to hear more about this critical campaign throughout 2020 and beyond. As always, Calvary Hospital's mission is sustained by the commitment of our donors.

We are extremely grateful to the foundations, corporations and Storrs Society leadership donors as well as the thousands of individuals and families who support Calvary Hospital every year, including those who participate in our Golf Classic, Awards Gala and Attorney Conference.

Again, thank you. We appreciate all that our Calvary Family does every day to support our mission.

Carlos M. Hernandez

Chairman, Calvary Fund, Inc.

2019 CALVARY FUND REPORT

In 2019, the Calvary Fund raised \$10.9 million in gifts and new pledges to support and advance the mission of Calvary Hospital.

Calvary Annual Awards Gala

Carlos M. Hernandez, Chairman of the Calvary Fund, oversaw a successful 2019 Awards Gala, which raised \$750,000.

Mr. Hernandez presented the Calvary Medal to Kelly C. Coffey, Chief Executive Officer of City National Bank, and David J. Arena, Head of Global Real Estate for JPMorgan Chase & Co. Ms. Coffey and Mr. Arena were recognized for their distinguished corporate and civic leadership and outstanding philanthropic commitment to the Calvary mission.

The event also included a special presentation of The Calvary Medal and the Annie Blount Storrs Award to Michael J. Brescia, MD, in recognition of his visionary leadership of Calvary. Dr. Brescia has spearheaded Calvary's family-centric approach to patient care for more than 56 years. He helped Calvary Hospital earn its global reputation as a leader in palliative care, and expanded care to patients and families from diverse religious and cultural backgrounds.

Leadership News at Calvary

Christopher P. Comfort, MD was promoted to Chief Operating Officer in July 2019. Dr. Comfort has been a vital member of Calvary's medical team for over 20 years. In his new position, Dr. Comfort has administrative oversight for Calvary's \$137 million operating budget covering our 200-bed Bronx campus, 25-bed Brooklyn campus, as well as our patient care at The Dawn Greene Hospice at Mary Manning Walsh in Manhattan and Ozanam Hall of Queens Nursing Home. Dr. Comfort is the first medical doctor to hold this post.

Robert M. Siegel, MD, FACC joined Calvary Hospital as Medical Director in July 2019. He has oversight of all Calvary patient care at the Bronx campus, Brooklyn campus, The Dawn Greene Hospice, Ozanam Hall, and wherever our patients reside in the community. Dr. Siegel has significant experience in palliative care/end-of-life care with cardiac patients.

National Healthcare Decisions Day

Advance care planning is an ongoing discussion about your health care goals, values, and wishes for the future. In honor of National Healthcare Decisions Day in April, Calvary Hospital created an online digital resource section that encourages dialog between families, friends and medical team about future health care preferences. For more information, please visit www.calvaryhospital.org/acp.

Monumental Annual Spring Donor Appreciation Reception

Calvary Hospital hosted their Annual Spring Donor Reception at The New York Botanical Garden in April 2019. Nearly 400 people gathered at the picturesque site to share their experiences, connect with old friends and hear about the latest updates from Calvary.

CalvaryCare® Initiative

The *CalvaryCare*® Initiative is a \$100 million fundraising initiative strategically designed to support the growing number of terminally ill patients in New York. Between 2010 and 2030, the elderly population of the New York metropolitan region is expected to grow by 37%. Calvary intends to be at the forefront of their care.

With the *CalvaryCare*® Initiative, Calvary is moving forward to adapt and expand while sustaining its core programs and principles, including a focus on palliative care and education.

Already in the past year, Calvary has invested \$1.9 million on successful strategic initiatives in patient care services and research. The *CalvaryCare*® Initiative will ensure more effective growth over the next decade.

This Campaign will enable Calvary to continue to be fully supported via the Annual Fund, while raising funds needed to enhance, create, and sustain our care, and also our education and research programs. Most important, this Campaign will secure Calvary's future for many years to come.

Emerging Leaders

The Emerging Leaders Committee was formed in May 2019 to support the mission of Calvary Hospital through various fundraising activities under the leadership of the Calvary Fund Board of Directors. This is a new initiative for Calvary. The Emerging Leaders Committee members are listed on page 31.

Planned Giving Update

The bequests we receive every year enable us to maintain the high standards that define *CalvaryCare**. In 2019, we received a total of \$4.79 million from estate gifts. It is a credit to the hard work of our **PAC members**, listed on page 27, who help us identify individuals for whom Calvary is the right place to leave a legacy.

Our Professional Advisors Council (PAC) was established in 2001 to assist the Board of Directors and staff in securing the financial support needed to sustain *CalvaryCare*®. PAC members are volunteers from the legal, investment, accounting, insurance, and banking sectors. Michael J. A. Smith, a Fund Director, chairs the PAC.

Support of Foundations

We appreciate all of the foundations that awarded generous grants to support Calvary's programs of care. Foundation giving totaled \$1.06 million. Many foundations have supported Calvary's mission steadfastly for years, including the following:

The RTS Family Foundation, which gave \$190,000 in 2019 to support our nursing department, including education and wound care.

The Pat Cairo Family Foundation, which gave \$125,000 in 2019 to fund Bereavement Support.

The Newman's Own Foundation, which gave \$75,000 in 2019 to support Bereavement Support Services for Children and Adolescents, and Pet Therapy.

The Y.C. Ho/Helen and Michael Chiang Foundation, which gave \$60,000 in 2019 for the Palliative Care Institute and Bereavement Support Services.

The Hagedorn Fund, which gave \$50,000 in 2019 for the Hospital's overall mission and Bereavement Support Services for Children and Adolescents.

These represent a small sample of the foundations that generously supported Calvary in 2019.

Storrs Society

Direct mail, which is a critically important part of our fundraising efforts, raised \$1.4 million in 2019. Thank you to all of our friends who read our letters and emails and responded so generously to our appeals.

The Storrs Society, named for Calvary's founder, Annie Blount Storrs, recognizes all who gave a cumulative total of \$1,000 or more in 2019. Many Storrs Society gifts are made in memory or in honor of a loved one. There are now 669 Storrs Society members. We are grateful to all who were able to make a Leadership gift to advance our care.

Calvary Holding Company, Inc.

FINANCIAL HIGHLIGHTS

Years ended December 31, 2019 and 2018 (in millions)

2019

2018

TOTAL ASSETS

\$104.7

\$102.3

TOTAL LIABILITIES

\$73.6

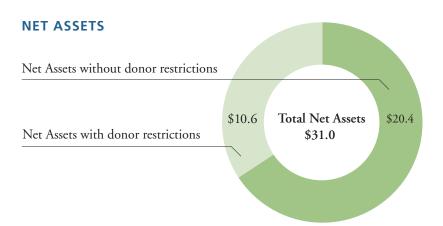
\$73.5

INVESTMENTS AND ASSETS WHOSE USE IS LIMITED AT MARKET VALUE*

\$43.8

\$47.7

Year ended December 31, 2019 (in millions)



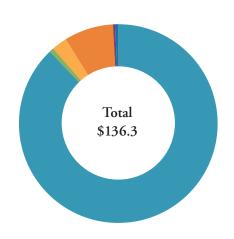
CHANGE IN NET ASSETS

| Revenues, gains and other support over expenses | | \$1.1 | |
|--|---------|-------|-------|
| | | | |
| Change in net unrealized gains and losses on investments | | | |
| | | | \$5.1 |
| | | | |
| Pension-related adjustments | (\$3.9) | | |
| | | | |
| Increase in net assets | | \$2.3 | |
| | | | |

0

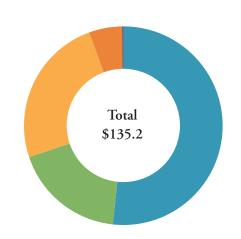
^{*} Included in Total Assets

REVENUE, GAINS & OTHER SUPPORT



| Net Patient Service Revenue | \$119.8 |
|---|---------|
| Investment Income | \$1.0 |
| Net realized gains on investments | \$3.4 |
| Contributions | \$10.9 |
| Special events revenue, net of special events costs | \$0.6 |
| Other operating revenue | \$0.6 |

EXPENSES



| Salaries | \$69.9 |
|---|--------|
| Employee benefits | \$24.6 |
| Supplies and other expense | \$33.2 |
| Depreciation, leases and equipment rental | \$7.3 |
| Interest | \$0.2 |

Thank You to Our Donors

The donor listing acknowledges gifts and pledge payments of \$1,000 or more received by Calvary during the period of January 1, 2019 through December 31, 2019.

We regret that space limitations do not allow us to list every gift received, but we assure you that every donation, of every size, has contributed to the care of our patients and their families.

THANK YOU ALL FOR YOUR GENEROSITY



If we have made an error in spelling or omitted your name, please accept our apology, and we encourage you to call the Calvary Fund Office at (718) 518.2077 so that the error can be corrected.



Individuals

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14

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Principles of Combination

The combined financial statements of the Holding Company and affiliates include the accounts of the following organizations of which the Holding Company is the sole corporate member:

- Calvary Fund, Inc. (the "Fund") is a not-for-profit corporation recognized by the Internal Revenue Service as exempt from federal income tax under Section 501(c)(3) of the IRC. The Fund's purpose is to solicit, accept, and receive real and personal property and to collect income therefrom to be applied exclusively for any health-related charitable organization or corporation affiliated with the Roman Catholic Archdiocese of New York. However, the current and historical intent has been to provide exclusive support to the Hospital.
- The Holding Company is also the sole member of Calvary Network Management Services, LLC, an inactive organization.

In addition, primarily because it is under common management with the above organizations, the Hospital is included in the combined financial statements. The Hospital is a not-for-profit specialty hospital that provides services for the care of terminally ill cancer patients. The Hospital, which is operated in connection with the Roman Catholic Archdiocese of New York, is exempt from federal income tax under Section 501(c)(3) of the IRC.

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